

We give you safety!



It is a common and well-known practice in the economically more developed countries of the World, that the enterprises, in case of undertaking obligations to provide guarantee either based on contract or on legislation do not, or do not exclusively use the banks for the purpose of providing the guarantee, but they rather conclude a contract on surety insurance with insurance companies and ask for drawing a surety bond.

The surety insurance is a legal transaction with special content, in the framework of which the insurance company is to conclude a surety insurance contract with his client and following this, he takes the responsibility by a surety bond issued on the basis of the surety insurance contract that he will reimburse all financial loss of the beneficiary, which may result from the fact that the client of the insurance company did not fulfill an obligation based on contract or by law to the beneficiary.

From the beneficiary's point of view, insurance bonds and bank guarantees could have equal value; they both could provide the same security, since the insurance bond is issued by a company limited by shares, which has obtained a supervisory permission in respect of his activity. (Generally insurers issue bonds containing surety ship, but in case of demand, the surety bond can even have the same wording as the bank guarantee).



The EuroBond Ltd has been operating as an insurance multiple agent, specialized in surety bonds since 2002.

The objective of EuroBond is to introduce on the CEE market and gain recognition of surety insurance being well known in the European Union and in other parts of the world.

Eurobond, acting as a multiple agent of Zurich Insurance Plc. Niederlassung für Deutschland offers full service for the companies interested in the surety bonds. We do all necessary risk assessment, bond issuance and other tasks on behalf of the insurance companies for the convenience of our clients.



As a member of the Zurich Financial Group, Zurich Insurance Plc. Niederlassung für Deutchland is able to bring tremendous resources to bear in efforts to meet customer needs. Zurich is a leading, internationally recognized provider of insurance – general and life.

Headquartered in Zurich, Switzerland, the group operates in more than 50 countries worldwide. Zurich has been in business for more than 125 years, providing a global reach and local touch with 62.000 employees. The financial strength of Surety is greatly enhanced by the membership in the Zurich Group (AA-) whose financial stability is recognized around the world.

# The advantages of the surety bond

- In many cases, enterprises, by way of their connections in banks, can make banks to provide them with a credit limit. The significant advantage of the surety insurance is that it does not place a burden on the credit line of the enterprise, since the Bond facility leaves the client's bank credit lines available for working capital and other funding requirements and allows in general a more cost efficient management of corporate debt. It is additional source finance, an of complementary to bank finance.
- For the enterprises, it is important to make a diversification of the resources in order to be able to avoid the inconvenient situation of depending on a single financial institution. For reasons mentioned in the point above, the real advantage of the surety insurance is not the more favorable price which could of course also be an important factor for enterprises but the real advantage of the possibility provided by the supplementary and complementary financial resources.
- The surety insurance could also be available for lower level of collateral provision and sometimes for more favorable prices, thus it is able to support the operation of the enterprises much more effectively. (Released cash flow, stronger liquidity).





# Underwriting

Bond prices are quoted as basis points in respect of the issued bond volume on a p. a. basis. The main condition precedent to an offer made by the insurer is the financial information requirement about the corporate customer:

- last two annual reports of the Client/ resp. of the Group to which he belongs
- details of credit and guarantee/bond facilities in place
- management accounts/review of the current performance/ financial projections if available
- confirmation of no material adverse change since publication of last audited annual report





*EuroBond* issues all types of Bonds and guarantees for clients operating in many different industries.

## **Bid Bond**

A guarantee to the prospective employer that the tenderer is making a responsible bid and will be bound if the bid is accepted.

## Performance Bond

A guarantee, which protects the employer against contractual default. In the event of default of our client regarding his contractual obligations, EuroBond guarantees to bear the residual costs in order to fulfill the contract up to the bond limit.

## Advance Payment Bond

A guarantee given where monies are advanced on account of goods or services.

#### Retention Bond/ Maintenance Bond

A guarantee issued in substitution for retention monies, which would otherwise be withheld.

#### **Customs Bonds**

VAT/Duty Deferment Guarantees Guarantees to Customs & Excise for the payment of VAT and duty. Warehouse Bonds Guarantees required by Customs & Excise for bonded warehouses.

## Market Regulation Bonds

Bonds required as a condition of obtaining a statutory license or approval from regulatory bodies.

## Travel Bonds

Bonds required insuring clients from Travel Companies against loss of advance payments in the event of default of the travel company.



# OUR BOND IS YOUR SECURITY!



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